

**2018 Chrysler Pacifica Hybrid Touring Plus FWD (Zip code: 20912) (Date: 5/18/2018)**

	<b>TrueCar</b>	<b>CarBargains</b>
Base Invoice	N/A	\$39,895
Base MSRP	\$39,995	N/A
Freight Delivery Charge	\$1,095	\$1,345
Factory Installed Options	\$1,490	\$1,460
Total Dealer Fees	\$300	\$300
Dealer Accessory: Wheel Locks*	\$143	\$80
Dealer Accessory: Dealership Package**	N/A	\$199
Advertising Fee	\$0	\$0
CarBargains Fee	N/A	\$250
Discount off MSRP***	\$2,705	N/A
Discount off Invoice****	N/A	\$3,500
Customer Rebate	\$0	\$0
TrueCar "TruePrice" vs CarBargains Price	\$40,318	\$40,029
<b>CarBargains Savings Compared to the TrueCar "TruePrice"</b>		<b>\$289</b>
*The TrueCar dealer has a mandatory accessory. For comparison purposes CarBargains priced the same accessory.		
**The CarBargains dealer has a mandatory accessory. The dealership package includes pin striping, detailing, gas and pre-delivery inspection. The TrueCar dealer did not include this accessory.		
***TrueCar received pricing from dealers relative to MSRP. All options are priced at MSRP.		
****CarBargains received pricing from dealers relative to Invoice. All options are priced at Invoice.		